

# THE GLASS RACKING COMPANY

## Innovation by Design

Washington  
**WGA**  
Glass Association  
2010-2011 Member

# NEWS

ISSUE #13

Sept 2011

**NGA**  
NATIONAL GLASS ASSOCIATION



**WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.**

**Free tickets to attend GlassBuild America in Atlanta**

The Glass Racking Company will be exhibiting at GlassBuild America in Atlanta between September 12<sup>th</sup> and 14<sup>th</sup> 2011. We are very pleased to offer all subscribers to our newsletter free access to the tradeshow for the full three days as a guest of The Glass Racking Company. Please email [bryn@theglassrackingcompany.com](mailto:bryn@theglassrackingcompany.com) to arrange your free tickets.

Our exhibitor stand at GlassBuild 2010 in Las Vegas featured an 11.5 foot Glazier site truck body mounted onto a Fuso cab chassis, and generated a great deal of interest.

The Glass Racking Company is a highly innovative designer, manufacturer and supplier of glass and window factory handling and transportation solutions. GlassBuild provides a great forum for discussions about issues the industry faces, and solutions to address them.

Please visit us in booth #2911 and #2821



OFFICIAL EXHIBITOR

# GlassBuild AMERICA

THE GLASS, WINDOW & DOOR EXPO

SPONSORED BY NGA, GANA, AAMA, IGMA, BEMA

September 12 - 14, 2011 | Atlanta, GA

*Come See Us in Booth # 2911*



VISIT US ONLINE [www.theglassrackingcompany.com](http://www.theglassrackingcompany.com)

**From The  
Office**



**THE  
GLASS RACKING COMPANY**  
Innovation by Design



**September 2011**

Hello, I hope you had a great long Labor weekend and got to spend some time with family and friends.

Adam and I are getting ourselves organized to travel to the Glass Build show in Atlanta. We are both looking forward to meeting with many of you again.

This year we will be showing our Glass van racks, both the Tradesman and Professional range. We will also have a range of our window transportation protection foam products.

You may have seen the Process Efficiency article in this months USGlass magazine, we were featured on page 38. If you would like to know more about the Packlifter and other solutions we have to help speed up work flow, please call on to our Booth #2911 at Glass Build and talk to us about your needs.

We have seen an increase in requests from our customers for product storage solutions, that not only save space but reduce rework and speed up the selection and handling process. One product that does this very well is our IGU Tooth. This tooth allows us to design many different racks, both fixed and mobile and for glass, windows and other panel products.

We will have a folding Site tooth trolley on display at Glass build, so come by and take a look and we can also talk through other uses for this versatile product and how it can help your factory grow.

Regards Bryn Thompson CEO-Founder, [bryn@theglassrackingcompany.com](mailto:bryn@theglassrackingcompany.com)

Adam Keanes contact details are : Seattle office, The Glass Racking Company :- Cell :- 2063916684

[Adam@theglassrackingcompany.com](mailto:Adam@theglassrackingcompany.com)

**Bryn's September Offer :-**

We have two only 8 Foot x 6 Foot Tray deck A- Frames complete with 8 secure strap glass retaining poles on each rack.

Normally \$5640 plus shipping, this only \$4640 plus shipping

Contact Bryn or Adam to secure

[bryn@theglassrackingcompany.com](mailto:bryn@theglassrackingcompany.com)

[Adam@theglassrackingcompany.com](mailto:Adam@theglassrackingcompany.com)



**Bad Health and Safety!**



**Barx Blog – See Web site front page**

This months weekly blogs include :

August 1 – Trends – Zero tolerance

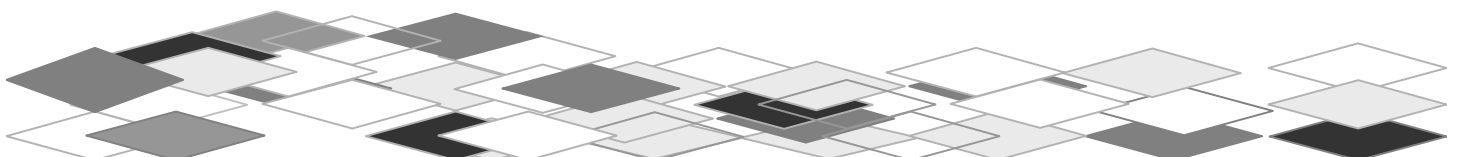
August 8 – What makes the glass and window industries special?

August 15 – Glass

August 22 - Windows

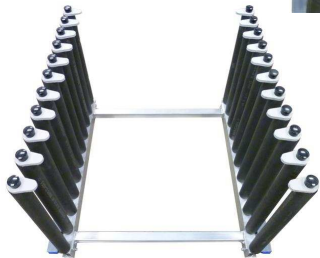
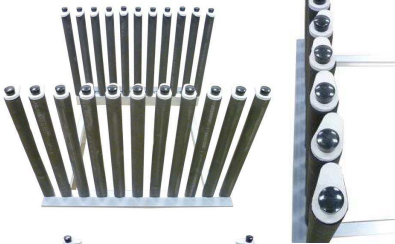
August 29 – Our position in the construction industry

[www.theglassrackingcompany.com/the\\_glass\\_racking\\_company/the\\_glass\\_racking\\_company\\_blog](http://www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog)



**THE  
GLASS RACKING COMPANY**  
Innovation by Design

**Why are our Windshield racks so good?**



The Glass Racking Company designs, manufactures, installs and services windshield racks for safe and secure transportation of windshields within a van or other vehicle. Our racks are fully clad in polymers and rubbers so that no part of the windshield touches a hard surface, which minimises damage to the windshields.

The racks breakdown for storage and transportation, and are lightweight, made predominantly of aluminum meaning they can easily be lifted in and out of a vehicle as needed.

The retention system for the windshields uses turning uprights which have a locking cam at the top. This means that windshields of various sizes and shapes can be locked into position, making them safe and secure during transportation.

The photo's of the inside of a van are of a recent installation.

Further information including brochures, photos and videos can be found at [www.theglassrackingcompany.com](http://www.theglassrackingcompany.com) and accessed by clicking on this link :

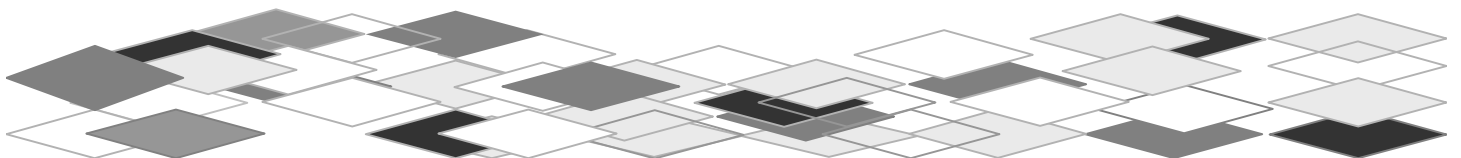
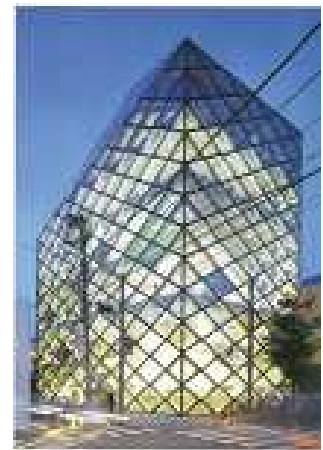


[http://www.theglassrackingcompany.com/nz\\_glass\\_racking\\_nz/transportation\\_solutions/nz\\_windscreen\\_racks](http://www.theglassrackingcompany.com/nz_glass_racking_nz/transportation_solutions/nz_windscreen_racks)

**Try Glazing That!**



We like the "glass bubbles" look of this Tokyo Prada Aoyama Epicentre. The angles and lighting effects add to the buildings retail appeal.



## Why partner with The Glass Racking Company?

We think that the 3 main reasons customers buy from us are because :

1. We understand the industry and the issues faced by glass companies, glaziers, window fabricators, and installers. We are a specialist supplier to the industry.
2. We have innovative solutions to meet defined needs. We conceptualize ideas with our customers, we design solutions, we test them, and we implement them.
3. Our solutions save time, reduce rework through wastage, and meet health and safety requirements.

If these benefits will help your business please call us now!

## IGU Tooth Cart Upgrades



Many company's have old carts and trolleys sitting unused in their yards. We're able to take these old frames and convert them into a better and more usable IGU solution through a retrofit upgrade of our tooth based IGU system. Benefits include reduced damage and time savings.

Click the link below to download a brochure on our tooth based IGU cart solutions, or call now for a discussion of your needs.

[http://www.theglassrackingcompany.com/us\\_glass\\_racking/factory\\_handling/brochures](http://www.theglassrackingcompany.com/us_glass_racking/factory_handling/brochures)



## Work Ready Site Glazing trucks – Make us an offer! Must Sell for new stock

Our Seattle branch has a demonstrator of both models of site truck. These are for sale at very competitive pricing. Please contact Adam on [adam@theglassrackingcompany.com](mailto:adam@theglassrackingcompany.com) or (206)3916684



**Complete 14 ½ Foot Contractor Glazing Truck, work ready fitted to Fuso cab chassis**



**We have a 11 ½ Foot Glazier body only! Ready to mount to your SWB Cab Chassis**



For more product information on these two models please click the links below. The links will take you to our website where there are more photos, more product information, and videos of these bodies :

Glazier : [http://www.theglassrackingcompany.com/us\\_glass\\_racking/light\\_trucks/glazier](http://www.theglassrackingcompany.com/us_glass_racking/light_trucks/glazier)

Contractor : [http://www.theglassrackingcompany.com/us\\_glass\\_racking/light\\_trucks/contractor](http://www.theglassrackingcompany.com/us_glass_racking/light_trucks/contractor)

## Bar code

If you've got a smartphone like an I-phone or a Android phone try scanning this barcode to access our web site. For SmartPhone based browsing of our website we use the Dolphin browser. Issuu, who host our on-line product catalogue, also have a good browser if you access the catalogue from your SmartPhone.



VISIT US ONLINE [www.theglassrackingcompany.com](http://www.theglassrackingcompany.com)

