

METALCRAFT

Innovation by Design

NEWS

ISSUE # 2 SEPTEMBER 2008

WITH MORE THAN 230 PRODUCTS, WE WANT YOUR BUSINESS TO GROW.



Rain, Rain, ☁️ Rain

Are you fed up with all the rain we have had? How often have you not been able to deliver your product to the customer on-site due to the weather?

We all know how dangerous wet glass is to handle and how the rain can etch the glass if the panels get wet and are left to stick together. This is where Metalcraft glass carriers featuring custom designed dry-side curtains come into their own. These curtains allow you to protect your loads during wet and windy weather conditions so that your products can arrive onsite safely, clean and dry.

We can also assist you to get your new dry-side curtains branded to reflect your company image using one of our preferred partner suppliers. Their service is excellent with a computer generated mockup being sent through to you prior to manufacture allowing you to see what the finished outcome would look like.

So think dry-side curtains to beat the weather and visit our web site to view our range of Covered Trucks options under the Glass Handling menu tab.



4.8M 7500KG GVM



FULLY BRANDED CURTAINS



6.7M 13500KG GVM



**Smoko shout 2008
Congratulations**

John Settle from

METRO GLASSTECH

Tauranga



4M 5600KG GVM BRANDED

Free call within NZ 0508 323 373 / Email: info@metalcraft.co.nz



Bryn's Thoughts



Thank you for the many comments on the King Fish last month.

NO, it was not caught on a rod, but speared, and for those of you who are trying to work out where I was, it was in the upper part of the South Island just off an island starting with "D". Call me for a quote and I may divulge the spot. (Grin)

For those that wish to know the details.

Shot with a 120 Rob Allen rail gun with double 16mm rubbers at a depth of 5-6M. Weight of the fish was 21KG and it took 15 minutes to dispatch the fish.

On other news, we got a great response from our first Newsletter (August) and our website got visited by many customers here and overseas. We have also had some very positive feedback about the site and it's ease of use.

Our feature product this month is factory glass trolleys with load securing arms. At Metalcraft we want your workplace to be efficient and safe, so all our 2008 range of glass handling trolleys come with the option of load securing arms. We took the step to redesign all of our factory trolleys with this feature after a few nasty accidents occurred due to unsecured loads shifting and falling onto the person moving the trolley.

Quick and easy load securing arms not only make your factory a safer place, but they will also reduce the chance of product falling off which reduces the possibility of re-work. Each trolley can be provided with full design documentation as required by OSH and all of our transport and site lifting trolleys come complete with an external engineers load and lifting certificate. (This certification is required if you need to have your load lifted onto site via a crane).

We can also offer a full factory evaluation of your current glass trolleys to help you create a more efficient glass factory. Please call or email me at bryn@metalcraft.co.nz or call 360 3373 Ext#1 to arrange an evaluation.

How can we create a storage solution for you?

METRO GLASSTECH

Just a quick note to give some feedback on your wind out bulk concertina racks that we have installed at MetroGlass Tech, Christchurch.

We currently have 2 wind out rack units capable of holding packs 3660 x 2440 in size and 1 wind out rack unit capable of holding packs 5100 x 3210 in size.

Each section in the rack is capable of holding 2 or 3 packs and are very easy to wind whether empty or full.

They have all been a great help in both saving space in our factory allowing us to hold more stock and also ease of use for the factory having several products all in one area with access just a wind of the wheel away.

I would certainly recommend the installation of this product as both a space and time saver.

*Barry Horne
Dispatch / MetroGlass Tech
Christchurch*



INSIDE METALCRAFT



Warwick Styles and his partner, Lara Koodiaroff, both work together at Metalcraft.

Warwick, who has also recently become a shareholder / Director at Metalcraft, is the Director of Works. Warwick leads the design and development team, overseas and workshop management. Lara takes care of the production and layout of our marketing materials including our recently updated website.

Outside of work, both share an active life with Warwick being a keen cyclist with a passion for Mountain bike racing. He has ridden in Europe doing the TransAlp Challenge (600kms, 24,000m vertical climb, in 8 days), ABSA Cape Epic, South Africa (9 days, 900Kms and 16,000m vertical climb) and is currently aiming for The TransRockies (7 days, over 500 km, and 12,000m of vertical climb), in Canada.

Lara also enjoys riding and surfing, is an aromatherapist and makes her own natural skincare products. (www.aromaticals.com). She is currently co-publishing a book on good news stories from the Canterbury region.

THANKS GUYS

CRAWFORD GLASS

We contacted Bryn in mid to late 2007 regarding building us a new glass carrier for delivering double glazing. Bryn attacked the project with enthusiasm and made some suggestions on what we needed for what we were intending to use the truck for.

After deciding what we needed and also the price, Metalcraft commenced making our truck to our needs with no favoritism to any previous customers but to the order in which the orders were being received which made us feel we were as important as many of your bigger clients. To this day it has been the best investment we have made in the way of handling our day to day double glazing. The only bit that hurt in the whole process was having to pay for the truck.

To this day the truck and the workmanship on the truck has been faultless and performed beyond our expectations. I would certainly have no hesitation in having Bryn and his team build me my next truck and if any one would like to call me for a reference or to view our truck please do not hesitate to call me.

Regards, Graeme Clarke / Director / Crawford Glass

POSITIVE FEEDBACK



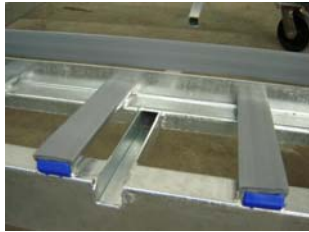
My dealings with Metalcraft have been a very easy process, right from receiving the quote promptly to having the job done in the time frame that suited us.

The product has exceeded my expectations and I look forward to dealing with Metalcraft in the future.

*Mark Cessford
Manager / Director
Insite*

2M X 1.2M A-FRAME TROLLEY WITH SAFETY RETAINING BARS

SPECIAL
OFFER



**BUY ANY FACTORY TROLLEY WITH SAFETY LOAD SECURING
ARMS DURING SEPTEMBER AND
SAVE 10%**

2000mm long x 1200mm high and has a double 340mm load foot
The trolley is mounted on two fixed 150mm castors and two turning 150mm
castors

Cubic capacity = 1.63 Cubic M

Maximum castor load = 1640KG

This trolley can be supplied in kit set form.

Product Code -212340AFRAME

GET FULL PRODUCT DETAILS @ WWW.METALCRAFT.CO.NZ