

THE GLASS RACKING COMPANY

Innovation by Design



NEWS

ISSUE #33

September 2011



WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

New Zealand hosts the 2011 Rugby World Cup....

Like all New Zealand businesses, The Glass Racking Company has some very devoted supporters of the All Blacks.

The months of September and October 2011 have been a long time coming with much expectation that our men in black will win the Webb Ellis trophy, and the golden cup will stay in New Zealand.

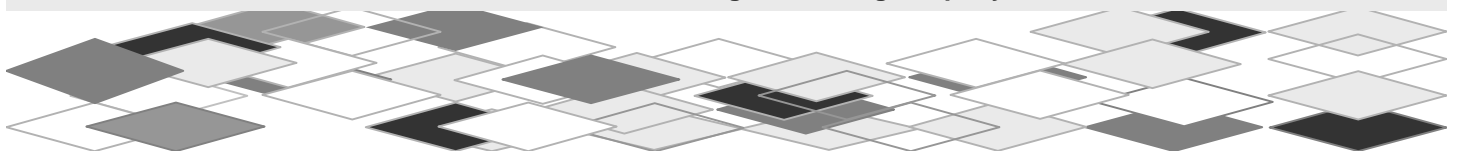
All the best to Ritchie McCaw and his team.

You have our full support.

Go forward and win!



VISIT US ONLINE www.theglassrackingcompany.com





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Bryn's Thoughts



September 2011

Spring is here at last and we are one full year on from the first Christchurch earthquake that ripped mine and many others lives apart.

For many of our fellow Christchurch friends and customers, it has been a very trying year. I am very impressed by how many have handled the past 12 months as for many we have lost homes and many of the landmarks that remind us we are home.

Today, Monday 5th September we say goodbye to a very special man, Barrie Cummings passed away last week after a very short fight with illness. We wish Helen and Matt all our best and our thoughts are with you.

Many of you will know Barrie from all that he did for the New Zealand Glass industry, he was one of the most knowledgeable person I had and pleasure of knowing. As a supplier to his company Glasstech, he offered many wise words, both of praise and advice. Barrie was a people person strong but fair and always had a story to support his advice. RIP Barrie!

September brings show time for us here at The Glass Racking Company. Early next week we will be showing at the US Glass Build show in Atlanta on booth 2911 and also supporting the Ford USA booth with a Glass van rack fitted to a E-Series van. We will also be supporting our Australian partners at the Ausfenex conference, which will be held in the Gold Coast 21st – 24th September. We will be on booth 54.

I look forward to seeing any of our customers that are travelling to these two events.

September is also a very busy time for Warwick and his design team, as they have been working on a very large new transport design project. I am sure he is very pleased to see the build process is well underway and the fruits of many hours of hard work come to fruition.

Another important date for Samantha and I this month is the 18th September, as this is our 20th birthday for Metalcraft Engineering, it has been an amazing 20 Years and Samantha and I thank you all for your many years of support.

Regards Bryn Thompson, CEO bryn@theglassrackingcompany.com , Cell 0274344956, DDI 033603373 ext 1

Bryn's September Offer :-

GlassMax 500. Lift it out of your vehicle, wheel it into position, set it up, and lift 500kg units up to 4.9M high for glazing.

Was \$21,000 now \$14,500 plus GST and freight to your site.
1off Demo available nationwide. Must sell to make way for new display stock. Bryn@theglassrackingcompany.com



Bad Health and Safety!



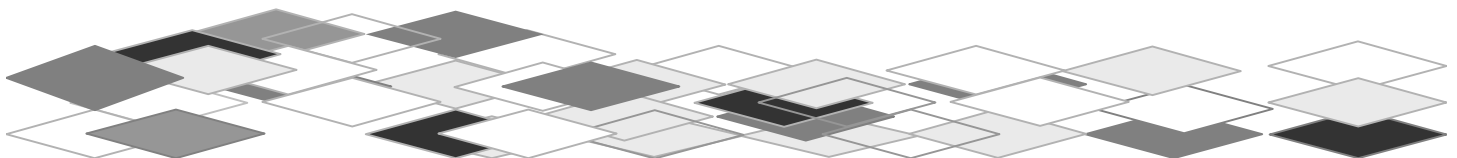
Barx Blog – See Web site front page

This months weekly blogs include :

- August 1 – Trends – Zero tolerance
- August 8 – What makes the glass and window industries special?
- August 15 – Glass
- August 22 - Windows
- August 29 – Our position in the construction industry

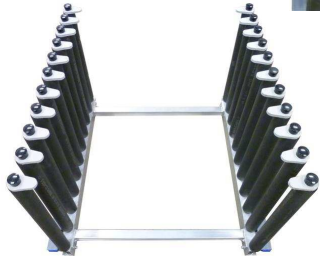
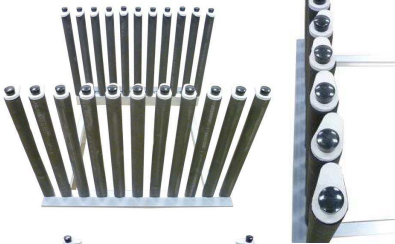


www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



**THE
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Why are our Windscreen racks so good?



The Glass Racking Company designs, manufactures, installs and services windscreen racks for safe and secure transportation of windscreens within a van or other vehicle. Our racks are fully clad in polymers and rubbers so that no part of the windscreen touches a hard surface, which minimises damage to the windscreens.

The racks breakdown for storage and transportation, and are lightweight, made predominantly of aluminium meaning they can easily be lifted in and out of a vehicle as needed.

The retention system for the windscreens uses turning uprights which have a locking cam at the top. This means that windscreens of various sizes and shapes can be locked into position, making them safe and secure during transportation.

The photo's of the inside of a van are of a recent installation at Novus Christchurch.

Further information including brochures, photos and videos can be found at www.theglassrackingcompany.com and accessed by clicking on this link :

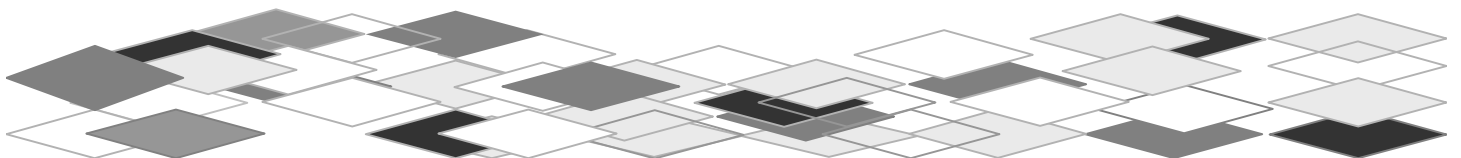
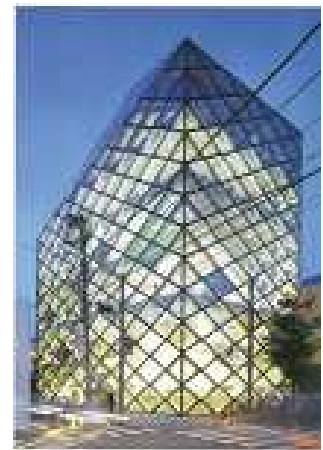


http://www.theglassrackingcompany.com/nz_glass_racking_nz/transportation_solutions/nz_windscreen_racks

Try Glazing That!



We like the "glass bubbles" look of this Tokyo Prada Aoyama Epicentre. The angles and lighting effects add to the buildings retail appeal.



New to the Road in August 2011

This pair of SWB Nissan Urvans have been commissioned by Metroglasstech Christchurch. They have dual racks with height extension on both sides. The rack lengths are 2.9M and 2.2M tall with the ability to extend to 2.7M tall.

Burt and his team are looking forward to getting these vans out to work, helping to rebuild Christchurch



This Hino van has been commissioned by EuroGlass in Christchurch. The Hino van has a very truck-like chassis, suspension and cab with a HiAce style van body grafted on. The Hino like the Toyota Dyna suits glass transportation as they carry the weight well.

This photo was taken in our carpark during the blizzard which shut many businesses during early August.

3.5M Glazier site truck for sale

Many of you will have seen this 3.5M Glazier site truck. It's our demonstrator and is offered for sale on a first come first served basis at a dramatically reduced price. This is the last of these short wheel based Mitsubishi Fuso Canter bodies available in New Zealand and Fuso want it back if we cannot sell it.

This is an ideal multi-purpose window and glass site truck for any business, big or small.

Please call either Ian or Bryn if your interested in putting this truck into your fleet!



Bar code

If you've got a smartphone like an I-phone or a Android phone try scanning this barcode to access our web site. For SmartPhone based browsing of our website we use the Dolphin browser. Issuu, who host our on-line product catalogue, also have a good browser if you access the catalogue from your SmartPhone.

Look out for more bar codes over the next few months.

