

THE GLASS RACKING COMPANY

Innovation by Design

NEWS

ISSUE #13

September 2011



WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

Ausfenex 2011

As recently joined members of the Australian Window Association, The Glass Racking Company is very pleased to be exhibiting at our first Ausfenex show this month.

We have attended AGGA conferences in the past but never as an exhibitor. We look forward to meeting with other attendees and exhibitors so please come and see us and make your self known.

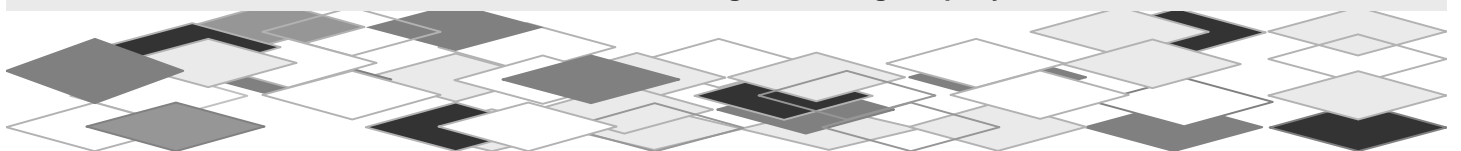
After exhibiting at another glass and window industry shows, an attendee commented "You guys really seem to care and want to help us to reduce our rework and do things better." This person truly understands who The Glass Racking Company is and how we work.

On our exhibitors stand we will have examples of our glass and window transportation system and also some of our glass and window storage systems. We will also have resources available to discuss and show you more of our range of products.

All that aside, we are really at Ausfenex to get to know you and your businesses better. Whether that's done at the show during the day or over drinks and dinner each night, it will be a great few days for the industry.



VISIT US ONLINE www.theglassrackingcompany.com





THE GLASS RACKING COMPANY Innovation by Design

**Kosta's Full
View**



September 2011

Welcome to September.

August was a very busy month with many meetings and discussions with companies planning for next 12 months ahead. A common theme seems to be with company management looking to get the most from the factory space they currently have. We have been talking to many about our swing and concertina rack systems and factory trolleys and how they can help free up factory space and speed up production while also reducing re-work.

As you would have read on the front cover we will be at the Ausfenex conference being held this month 21st 24th. Mark and I are looking forward to meeting many of you over the three days and nights. Mark will be hosting his Glass partners on his own stand, while Bryn and Ian will be joining me on our stand (number 54).

As this will be my first time at a AWA / AGGA conference I am looking forward to networking and learning from the experience. My wife Daniela will also be joining us and she looks forward to meeting you and your partners in the evening.

Also through this month our USA partner will be showing at the US Glass Build show, which is held in Atlanta on the 12th – 14th. If you plan on attending this show please make time to call on to the booth 2911 and say hello to Adam and Bryn. Bryn can be contacted on his NZ cell 001164274344956 during the show.

August also saw me get back on my bike and ride! Warwick has inspired me to buy a bike and start riding again. In my younger university days I really enjoy riding and racing, now I look forward going out with the family and riding to the beach.

I am sure when Warwick comes over next we may have to go for hard ride to see if we both have what it takes? or if we are getting a bit old. As Warwick is a very strong rider from way back both road and mountain bikes.

Regards Kosta Polites, kosta@theglassrackingcompany.com , Cell 0427226653

Mark Evitt, mark@theglassrackingcompany.com , Cell 0419714005

Our September Offer

GlassMax 500. Lift it out of your vehicle, wheel it into position, set it up, and lift 500kg units up to 4.9M high for glazing.

Was \$21,000 now \$14,000 plus GST and free freight to your site. Ex stock Christchurch, contact kosta or Mark for more details on this Glassmax 500



Bad Health and Safety!



Contact :- kosta@theglassrackingcompany.com

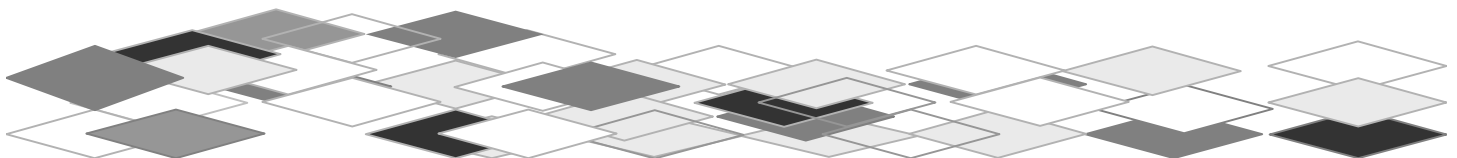
Barx Blog – See Web site front page

This months weekly blogs include :

- August 1 – Trends – Zero tolerance
- August 8 – What makes the glass and window industries special?
- August 15 – Glass
- August 22 - Windows
- August 29 – Our position in the construction industry

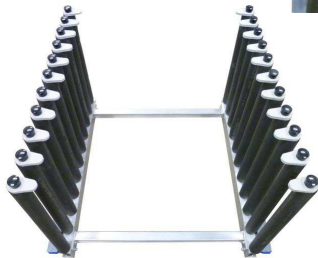
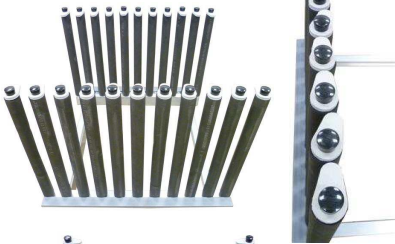


www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



**THE
GLASS RACKING COMPANY**
Innovation by Design

Why are our Windscreen racks so good?



The Glass Racking Company designs, manufactures, installs and services windscreen racks for safe and secure transportation of windscreens within a van or other vehicle. Our racks are fully clad in polymers and rubbers so that no part of the windscreen touches a hard surface, which minimises damage to the windscreens.

The racks breakdown for storage and transportation, and are lightweight, made predominantly of aluminium meaning they can easily be lifted in and out of a vehicle as needed.

The retention system for the windscreens uses turning uprights which have a locking cam at the top. This means that windscreens of various sizes and shapes can be locked into position, making them safe and secure during transportation.

The photo's of the inside of a van are of a recent installation in a Toyota HiAce van.

Further information including brochures, photos and videos can be found at www.theglassrackingcompany.com and accessed by clicking on this link :

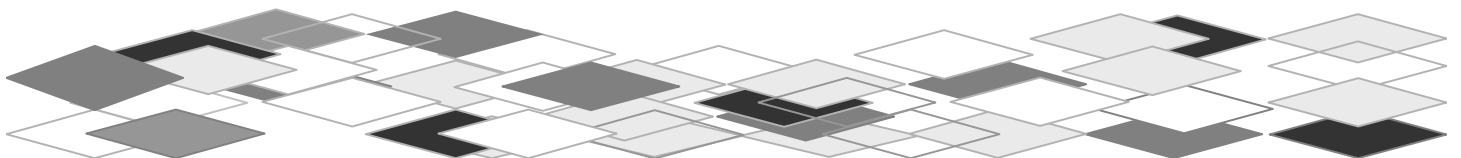
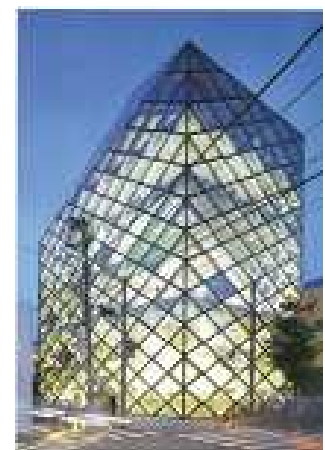


http://www.theglassrackingcompany.com/aus_glass_racking/vans/windscreen_racks

Try Glazing That!



We like the "glass bubbles" look of this Tokyo Prada Aoyama Epicentre. The angles and lighting effects add to the buildings retail appeal.



Why partner with The Glass Racking Company?

We think that the 3 main reasons customers partner with us are because

1. We understand the industry and the issues faced by glass companies, glaziers, window fabricators, and installers. We are a specialist supplier to the industry.
2. We have innovative solutions to meet defined needs. We conceptualize ideas with our customers, we design solutions, we test them, and we implement them.
3. Our solutions save time, reduce rework through wastage, and meet health and safety requirements.

If these benefits will help your business please call us now!

New to the road

Southern Windows in Geelong, comisioned this 3.2m longbody.

It features a 2.2M height adjustable rack and internal racks, complete with glass retention poles



DGU and Sash Tooth Trolley Upgrades



Many company's have old carts and trolleys sitting unused in their yards. We're able to take these old frames and convert them into a better and more usable DGU and sash solution through a retrofit upgrade of our tooth based storage system. Benefits include reduced damage and time savings.

Click the link below to download a brochure on our tooth based DGU cart solutions, or call now for a discussion of your needs.

http://www.theglassrackingcompany.com/aus_glass_racking/factory_handling/brochures

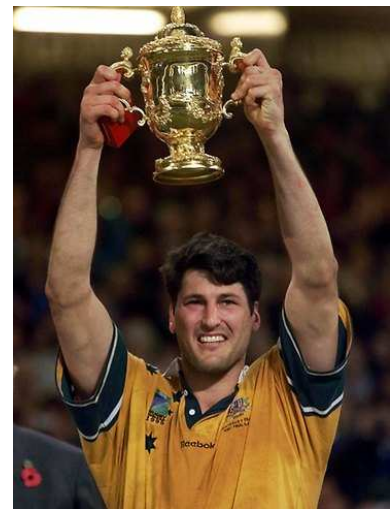


Rugby World Cup 2011

The Glass Racking Company staff and partners on both sides of the Tasman are eagerly awaiting the kickoff to the 2011 Rugby World Cup hosted by New Zealand from 9 September.

If you are visiting New Zealand or have staff who will be in New Zealand during the tournament please let us know. We'd love to help you with your travel plans and ideas for things to see while visiting, and if you're going to be in Christchurch please take the time to visit our Head Office and learn a little more about what makes The Glass Racking Company tick. We could also share a few rugby tales ...

As for the tournament, our over-confident kiwi contingent have been knocked into shape with recent losses to Australia and South Africa. It bodes well for a close tournament



Bar code

If you've got a smartphone like an I-phone or a Android phone try scanning this barcode to access our web site. For SmartPhone based browsing of our website we use the Dolphin browser. Issuu, who host our on-line product catalogue, also have a good browser if you access the catalogue from your SmartPhone.

