

THE GLASS RACKING COMPANY

Innovation by Design

NEWS

ISSUE #3

November 2010



WITH MORE THAN 240 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

Create space with better storage solutions

Our Concertina rack and Swing rack glass storage systems reduce the required floorspace by 50% when they replace traditional A-frame glass storage.

Both systems use leaning racks to store the glass. Gearing on the Concertina rack and clever engineering and a well balanced hinge system on the Swing rack allow the operator to manually open the racks to access the required glass item. These are simple solutions with minimal moving parts which are easy to operate. Maintenance is low cost and we've had both types of storage system operating for over 15 years without fault.

Concertina racks are typically used for bulk pack storage, while Swing racks are typically used for finished goods, obscures, and offcuts.

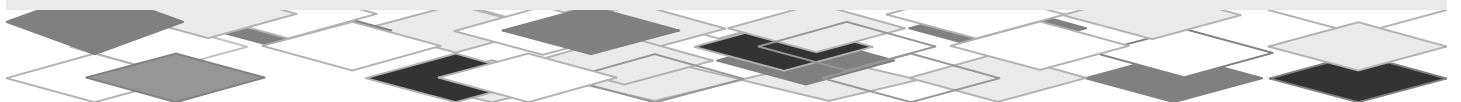
The dimensions and number of bays/leaves is determined by the customers requirements and floor space available.

Both Concertina racks and Swing racks are very safe. Our solutions include user guides and information for health and safety.



VISIT US ONLINE

www.theglassrackingcompany.com

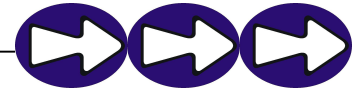




**Kosta's
Full View**

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This month I'm eagerly awaiting the completion of a new ute rack for a leading nationwide glass service provider. This ute rack is very strong and built as a total deck for a cab chassis ute with height extension, internal leaner and pullout storage, also night lights for night glazing.

We've also been quoting A-frame racks with the option of height extension for mounting on factory ute beds. Height extension means that the ute has the ability to carry tall glass without always having the racks in the "high" position.

I've really enjoyed being part of the consultation process with our design team, from The Glass Racking Company. Input from customers, myself and the designers has created some new solutions which are very tailored for our market.

We are very good at building non-standard solutions. Over the past 20 years The Glass Racking Company has developed a suite of 40+ aluminium, plastic, polymer and rubber extrusions and mouldings specifically for glass handling. These greatly assist with creating quality one-offs.

I hope you enjoy the rest of this newsletter as there's plenty of new products. Feedback is always welcomed.

Kosta Polites, The Glass Racking Company Australia.

kosta@theglassrackingcompany.com

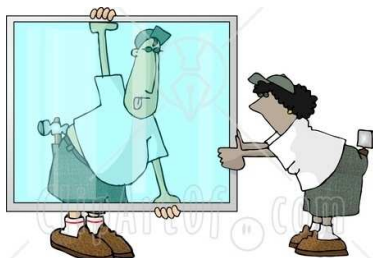


Kosta's Must sell November Deal



1 Unit only Ex Melbourne. 3.5M Open Delivery body ready to fit to most SWB Cab Chassis, Normally \$27500 plus GST, this month \$21000, plus GST, plus fitting to your chassis. We can also help you with purchasing a FUSO or ISUZU. Please call or email kosta@theglassrackingcompany.com to discuss this offer and your transportation needs.

Glass Joke of the Month



Barx Blog – See Web site front page

This months weekly blogs include :

October 4 – Safety Arms

October 11 – Curry and Rice

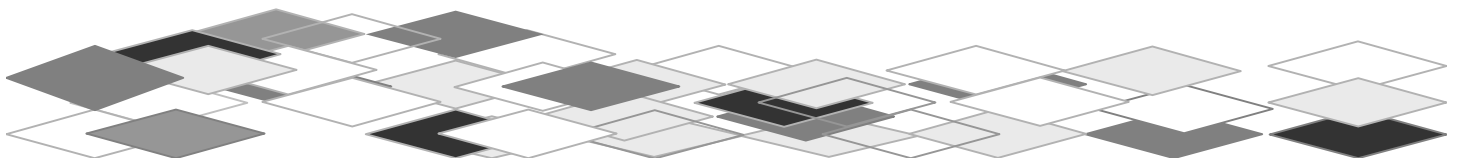
October 18 – Charlies Rifle

October 25 – Evolutionary Design

November 1 – Movember is back



www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



Glass Retaining Safety Arms

We supply a range of safety arms for securing glass and window loads onto trolleys and storage systems. The purpose of the safety arms is to stop the load from starting to fall – to stop the load from gaining momentum.

The design of our safety arms allows them to be lightweight, easy to use, and inexpensive. The key benefit of safety arms is health and safety, with additional benefits for reduced damage and breakages to product.

Safety arms can be retro fitted to existing equipment. Call Kosta now.



Earthquake damages Glass but not our cutting Tables



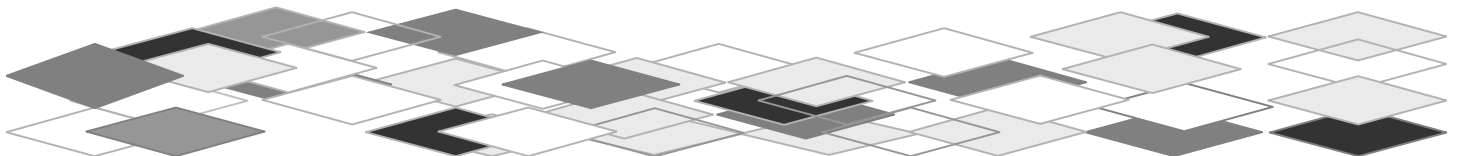
This photograph shows typical glass damage experienced in the Christchurch NZ earthquakes of September 2010. A pack of glass has fallen from a freefall onto a cutting table. In most instances the weight of glass crushed the tables castors, bent the top of the table, and bent the structure supporting the table top.

This picture shows one of our 3.9M x 3M Air float tables looking very bent. When the glass was removed we found only the castors had failed under the 2 Ton load, not the Table!!

Try Glazing that!



This is the entranceway to the Apple store in Shanghai shown from the outside and the inside. Apple has made circular glass entranceways a feature on several of its new high profile stores and locations. We think they're neat!



Work Ready Glass Rack Stock in Perth WA



We have a 3.5M Glazier, 2.7m x 2.2M complete Alloy ute rack a 4.5M Open Delivery Glass truck bodys in stock in Perth, these can be fitted to SWB and MED wheelbase trucks and Ute, contact bryn@theglassrackingcompany.com now to purchase the 3.5M Glazier or Glass ute rack for your company.



Crane and Light Rail systems

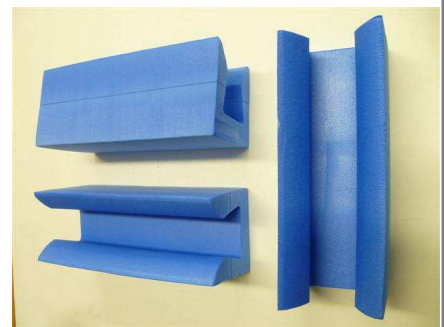


We supply a range of tailored factory lifting systems including jib cranes and overhead light rail cranes. The light rail cranes are popular for working underneath the main gantry crane for specific jobs such as vehicle loading and for loading and unloading DGU lines. Our design team can work with you to design and crane system to suit your companys needs.



XL Window Transport Foam – New Product

Our Reveal foam for window storage and transportation has proven so popular that we have released a new wider unit for commercial suites, doors, and window units without reveals. The XL Reveal Foam is 200m long, 80mm wide with a 52mm wide trench. The copolymer material is non-marking, and both weather and UV proof. Benefits include reduced damage to windows and doors. Call Kosta for pricing. 10 samples available in stock.



Carrymate Transport Grips

The Glass Racking Company supplies the Australasian market with CarryMate transport grip. These are a very safe way to move glass sheet around the factory or on site, see our web site for more details and movies showing how to use. Contact Kosta@theglassrackingcompany.com now to purchase your set of Carrymate Grips.



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