

THE GLASS RACKING COMPANY

Innovation by Design

NEWS

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July 2011



WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

The Glass Racking Company releases Rack warranty

We are pleased to release our Van/Ute Rack user guide and warranty document.

This document covers all aspects of use of our van and ute racks and is intended to be kept with the vehicle at all times. Sections include loading the glass onto the rack, use of the poles, how to secure the glass with the non-marking blocks and scissor clamps, how to operate the height extension, and what the Inclinator is for. If you've used our system before this user guide is a good refresher guide and you may get some tips that will speed up your load and unload times, and reduce the likelihood of damaging the glass load. For new staff the user guide provides a simple training tool.

The document also links to the online training resources at www.theglassrackingcompany.com including the video user guides.

We expect that many customers will include this user guide in their companies training manual, and also for health and safety.

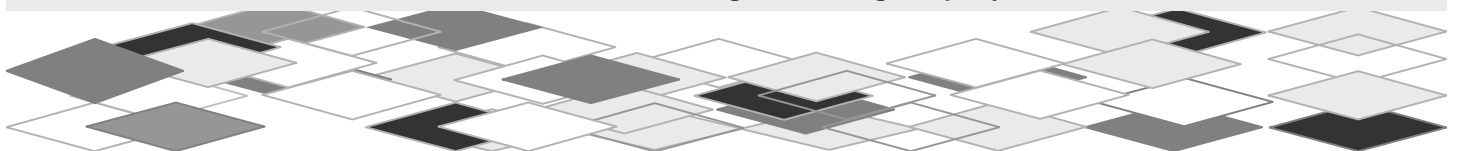
Additionally this document outlines what to do if your rack is damaged in a collision, if you lose parts, or need to change a rear wheel.

The section on maintenance of a van/ute rack outlines some basic steps to ensure that the rack is kept in optimal working condition, and the warranty is kept valid. The new warranty offered on our racks is extensive and covers both workmanship and parts. The new warranty applies to all new van/ute racks supplied by The Glass Racking Company, plus all racks supplied since January 2008 subject to a service check. Obligations on earlier frails will also be honoured.

Please contact Kosta at kosta@theglassrackingcompany.com or 0427226653 if you would like to discuss this new warranty for your rack.



VISIT US ONLINE www.theglassrackingcompany.com





July 2011

Welcome to July,

You would have seen the front page story on our new Frail user guide and warranty document. This document firms up the warranty that we have always offered, though in the past it has been very informal and unwritten. We are very pleased to back date this warranty to you as a valued customer and user of our systems.

Last month saw us invest in two new tools. Both of them allow us to produce a polymer based non-marking product to further reduce transit rub and rubber marks on aluminium joinery. These tools are part of our continued R&D program that benefits you directly as a customer.

On page three you will see some pictures of our Tooth based DGU's system. These are some excellent examples of how versatile this product is. All of the designs and installations we have completed are saving both time and money, not only for the customer but also their supplier. This is due the ease of loading and unloading as the DGU's are kept apart which reduces the possibility of damage that causes rework. If you want to learn more about this Tooth product and it's uses please contact kosta@theglassrackingcompany.com or Ph 0427226653 and talk through your needs and how we can design a solution to suit your needs.

Also in this newsletter on page four you'll see more details on the consultancy and planning services we offer. We take your needs very seriously and never want you to purchase something that is wrong for your business. Our specialist knowledge of glass and window transportation and factory handling allows us to challenge your thought process prior to purchase to make sure you invest wisely in transportation and handling.

We have worked with many company's large and small in many countries, so please never hesitate to call for a chat or invite us to your next white board planning session.

Have a great July!! And Go The Crusaders this weekend!! (Sorry Queensland, but need to support Christchurch)

I am sure Mark will be saying go the Red's! so lets see who comes out on top after the Weekend

Regards Kosta Polites, kosta@theglassrackingcompany.com , Cell 0427226653

Kosta's July Offer :- Free Scissor Clamps



This month We are offering five free Yellow scissor clamps when you purchase one of our stock 2.9M long x 1.65M high, height adjustable Van racks.

These racks are designed to fit all 2005 onward Toyota Hi Ace LWB vans. The racks are supplied complete with five top sprung glass retaining poles. Racks are mounted with our gutter clamp system Contact :- kosta@theglassrackingcompany.com

150mm safety glass at work



Barx Blog – See Web site front page

This months weekly blogs include :

June 7 – Woodey Allen

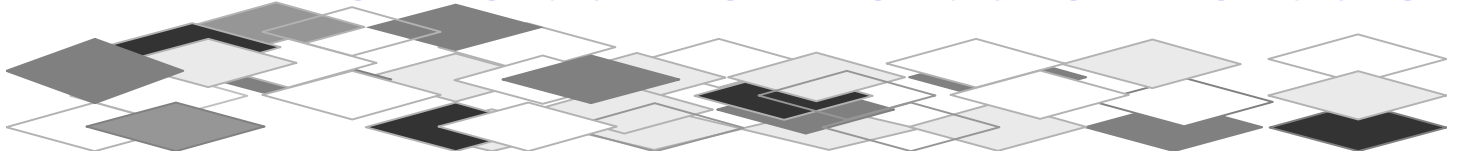
June 13 – Trends in the glass and window industry

June 20 – Trends - Solar Panels

June 27 – Trends - Health and Safety



www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



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Fixed tooth DGU storage



Economy Glass recently installed this fixed tooth DGU storage rack. Their glass supplier loads off the truck into this rack, and they process the units or load them onto their vans as required. The tooth system stores the units like a toaster meaning that individual units can be quickly accessed. This storage system freed up factory space.

Trevor of Economy Glass says "It saves time and has less chance of breakage".

20 slot tooth sash storage and freestanding fixed tooth sash storage



We have recently installed a freestanding fixed tooth storage system, and a 20 slot tooth sash trolley.

Craig says "The trolley reduces time walking between the sash bench and final assembly, and both units simplify storage"



Trestle Topper



A leading Window manufacturer has just finished installing Trestle Topper onto their trestles and workbenches. The upgrade happened in 4 orders – each time one part of the factory was completed the staff in other parts said they wanted it as well! Benefits include less damage to window frames, quicker manufacturing, and less maintenance.

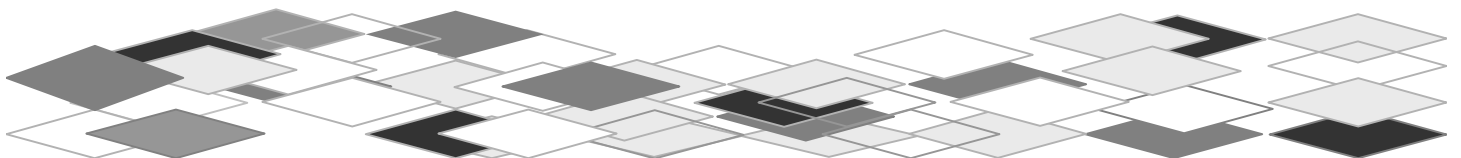
They say "Trestle Topper provides greater stability for the products when on the benches, and reduces rework as its easier to keep clean and tidy".

Try Glazing That!



2200 Ross in downtown Dallas was built in the mid-1980's – thats almost 30 years ago. It's radical in that it has a hole through the middle of the building, near to the top. Even with the technologies available today, designing the fitting the curtain wall to this building would be a challenge.

Our congratulations go out to the designers and installers that made this building happen when they did. You were architectural pioneers!



Constultancy and Planning support

The Glass Racking Company is a quality provider of solutions and service. A key component we offer our customers is the partnership and service provided by our directors who work within the glass and window industries. This partnership means that customers who want to innovate to create differentiation in their markets have a dedicated team to work with to develop solutions to meet the customers business needs.

Typical areas of consultancy include :

Factory layout including positioning of equipment and storage for operational efficiency and space savings

Factory flow including positioning of entrances, sequencing of processes, and use of factory handling equipment

Transportation including fleet design, loading and unloading procedures, and equipment. Transportation is becoming a mindfield with all the new model trucks and onroad rules. We have made sure we are up to date with all these changes and how they affect your business and bottom line.

The results of all consultancy work can be documented to whatever level is required by the customer. The results are typically used to drive improvement and change within a company and often have associated documentation for process and procedure, health and safety, and business practice.

Next time you are needing to add a new truck or trailer or upgrade your transport solutions contact us to arrange a phone or face to face meeting to talk through what options are avalalbe to you. We really enjoy this part of the design and sales process as it allows us to help you get it right and then get the best of our solutions. Contact Kosta , Mark , Bryn now to set up a planing session info@theglassrackingcompany.com

New to the Road in June 2011

Northstyle Glass, located in Port Hedland, They supply glass, aluminium and cyclonic products to the Northwest of Western Australia. With distance being a major factor in our business we needed a glass rack that could carry a volume of glass safely and securely with ease. This has certainly been the case with the rack we purchased from The Glass Racking Company. In its first week of being in the North West the rack was tried and tested twice on 1100km round trips and passed with flying colours. Both the glaziers and clients were happy for the glass to arrive in one piece due to the sprung poles.



As well as supplying the glass and aluminium products such as splashbacks, mirrors, shower screens also supplies cyclonic shutters and garage doors as well as cyclonic screens and windows.

With a team of experienced glaziers and installers on hand, Northstyle Glass is a one stop shop for both builders and the public in the Northwest of WA looking to build, upgrade or add value to their home.



Design Windows has commissioned this new A-frame trailer for transportation of window frames to it's customer. The trailer is 4.5M long, 2.1M tall, 2.4M wide, with underdeck storage, a pullout loading ramp, and storage box for straps and reveal foams on the front. This is a great addition to the companies fleet and will allow for more flexibility in delivering window product to their customers. All our Window trailers are manufactured to suit your companies needs and also can feature our window retention poles.

Contact Kosta or Mark if you would like to know more about our Window transportation systems, both trucks and trailers