

THE GLASS RACKING COMPANY

Innovation by Design

NEWS

ISSUE #8

April 2011



WITH MORE THAN 240 PRODUCTS TO HELP YOUR BUSINESS TO GROW.

The ultimate glass and window site installation package



The ultimate site installation combo package from The Glass Racking Company includes :

- 1 x 3.5M Glazier site glazing truck
- 1 x 6M window transporter
- 1 x Collapsible DGU site trolley
- 1 x Collapsible sash site trolley
- 1 x Collapsible site L-frame glass trolley
- 1 x Pair of CarryMate grips
- 1 x Portman lifter

Contact

kosta@theglassrackingcompany.com

Now!



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THE GLASS RACKING COMPANY

Innovation by Design

Kosta's

Full View



April 2011

It's been another good month for TGRC in Melbourne.

We had a lot of enquiries for our factory trolleys, window transport systems, ute racks, and van racks.

TGRC now has an installer/certified repairer for our product range in NSW and we are actively moving up the east coast of Australia. This is positive news for our interstate clients and national customers.

This month we commissioned another 6.7m combination trolley and glass carrier for Sydney based Origin Oz Glass. We are currently assembling a similar body and will have this on the road in the next few weeks. Please see the back page of this newsletter for more pics and details.

I never realized how much work is involved to put these truck bodies together. When Bryn and Warwick mentioned build hours, you don't put two and two together until you've experienced a build yourself. Fortunately most of the parts are CNC machined and fit together well making it an enjoyable and rewarding build.

You soon realize the cost involved for design, material and fabricating. Builds of highly engineered vehicles like these can't be given to any truck body builder to fabricate. They could build it but they wouldn't have the R&D behind them to get it right the first time every time.

Also this month we have feature on the roof rack that TGRC use for van racks and pickup racks. This is a very strong extrusion bar with cleverly engineered gutter mounts which share the weight of the rack or racks across the gutters and down the side of the vehicle. With the large size of today's glass units, and an expectation that the size and weight of glass units will continue to increase, choice of the roof bar for a glass transportation vehicle is increasingly important. Like all products from TGRC, our roof bar is well thought out and built for purpose – not lightweight or sourced from another industry.

I'm proud to be part of TGRC. Not only is it a family orientated company, we also achieve and innovate to meet clients goals and needs. So don't leave your next large asset to a general truck body builder come to us and we will help design your largest new asset in your business.

I've included some more pics below of our Combo offer. The more you look the better it gets!



If you require any assistance just drop me a line at kosta@theglassrackingcompany.com and if you're based in Western Australia give Mick Goode a tingle at alloyhaulage@hotmail.com. Note new address for our WA Branch is now:- 45 (rear) Renou Street Queens Park WA6107, Mick Goode 0414904207

Kosta Polites, Victorian Manager kosta@theglassrackingcompany.com

Joke of the month

A glazier walks into the Doctors and says "I've cut myself in several places". The doctor replies "Well don't go there anymore!"

Barx Blog – See Web site front page

This months weekly blogs include :

February 24, 28 and March 7 – Earthquake

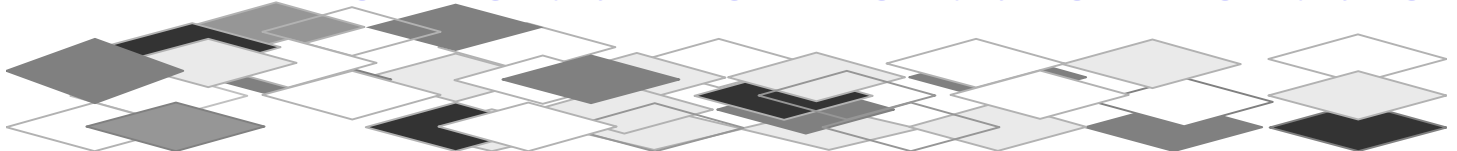
March 14 – Happy Birthday

March 21 – Safety Arm Videos

March 28 – Earthquakes and sales



www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog



Why are The Glass Racking Company roof racks so good?



The Glass Racking Company roof racks include a system for securing to the vehicles gutter and a roof rack bar. The main use for The Glass Racking Company roof rack is for supporting a van rack. The roof rack bars takes the entire weight of the rack and the glass load and transfers this onto both gutters and down the side panels of the van. This is the strongest system.



The racks bottom support brackets are primarily to hold the rack out from the van, and are not designed to carry the weight.

The gutter clamops and fixings, top pole locators and bottom ledge support brackets of The Glass Racking Company van rack are hot dip galvanised mild steel to provide increased strength for the larger glass loads predicted for the industry. The main rack and poles are manufactured in T6 extruded aluminium to minimise weight and maximise strength.

1. Standard height securing system for the majority of applications
2. Extended height securing system for those vehicles with higher rooflines
3. Gutter clamp for those applications not requiring a roof rack
4. The Glass Racking Company roof rack bar provides increased strength. The slotted top and bottom allow for attachment of fittings such as ladder racks to become more multi-purpose



What this means for you

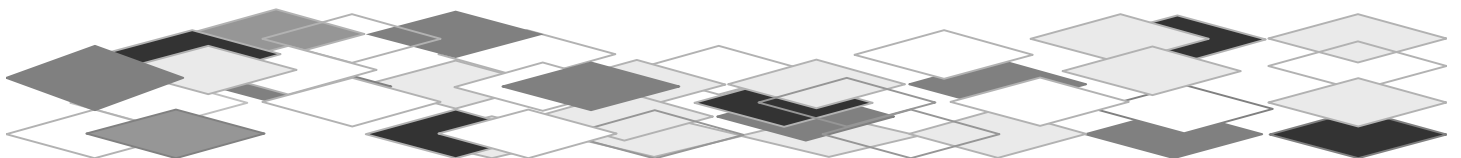
1. Future van racks will have a multi-purpose roof rack allowing for easier connection of The Glass Racking Company and third party fittings, providing new uses for the roof rack
2. The Glass Racking Company will be releasing several new products that use the roof rack extrusion for other applications in your factories and vehicles. We'll keep you posted!

Try Glazing That!



Gipco Holdings Limited built this glass tower in Qatar. Qatar has the highest earnings per capital at over US\$70K pa, and are able to fund developments such as this.

The fitout of the tower is very high tech and includes LED lighting of the external façade, and TVs in the lifts. Oooh, aaaah!



New to the Road in March 2011

This is our third truck body supplied to Origin Oz Glass in Sydney. This 7M body is curtainsided and has a full length glidetop roof system which allows full length access to the inside of the truck.

The inside of the truck is a hybrid of fixed glass racks and transport trolleys. This allows deliveries to a range of different customers and types of customers on a single delivery run.

The external racks include a full length rack on the passenger side plus a half length rack on the drivers side, allowing for forklift access to the transport trolleys.

The rear of the truck body has full height container style doors for access to the internal racks.

The cab chassis is a IZUSU providing for around 7500kg of payload. The cab chassis has been provided by Gilbert & Roach based in Sydney.

The Glass Racking Company has been designing and manufacturing covered glass trucks such as this for over 17 years. We are continually developing new componentry and designs for and with our customers to ensure that our trucks just keep on getting better.

If you have any needs for any type of glass or window transportation please call either Mick or Kosta now to start the discussions.

Kosta@theglassrackingcompany.com

Words From Bryn

April already! Things have been very difficult for many of us here in Christchurch over the past 2 months, we are seeing a little light at the end of the tunnel after the Feb 22nd earthquake.

For myself it has been great to see how the relationships we have formed over the past years have helped our company through over these difficult times. With Kosta in Melbourne and Mick in Perth we have been able to meet our customers needs. We know have a new service partner in NSW and David and Marco. They are both looking forward to learning more about the flat glass and window industries, and also looking forward to supporting the NSW base customers.

Regards Bryn Thompson CEO :- bryn@theglassrackingcompany.com



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